COMMERCIAL PROPOSAL

Field station renewal

Prepared for **Alder Works** · Facilities Operations

One-time investment
USD 10,670.00

Monthly support
USD 120.00

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Issued 20 November 2026 · Valid through 20 December 2026

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DELIVERY

Scope of work

Review what each configuration delivers, then follow its link to inspect quantities and prices.

Atlas station

At each receiving bay, capture the equipment reading before dispatch.

See this configuration and its price

Harbor reserve

Keep one station online while the site supply is being serviced.

See this configuration and its price

Delivery checkpoints

When / who	Milestone and acceptance check
Week 1 Facilities lead	**Site survey** Site access, power and mounting positions confirmed.
Weeks 2–3 Field engineering	**Installation** Each station commissioned against the equipment list.
Week 4 Operations sponsor	**Acceptance** Training and handoff checklist acknowledged.

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Configured pricing

All prices in USD. The net column includes the listed discount. Optional services are priced separately.

Atlas station

Component / SKU	Qty	List each	Disc.	Net
AT-210 Field station with sealed enclosure	2	3,125.00	12%	5,500.00
AT-041 Mount and cable harness	2	95.00	0%	190.00
SV-106 Commissioning and operator training	1	850.00	0%	850.00

Bundle subtotal · 6,540.00

Monthly support · 60.00

Harbor reserve

Component / SKU	Qty	List each	Disc.	Net
HB-310 Power cabinet with changeover relay	1	3,750.00	8%	3,450.00
HB-014 Reserve battery module	2	340.00	0%	680.00

Bundle subtotal · 4,130.00

Monthly support · 60.00

Optional service for Harbor reserve

Annual on-site readiness inspection · 450.00

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Commercial terms

Order value

The one-time configuration totals USD 10,670.00. Monthly support is USD 120.00. Optional services require separate approval.

Payment schedule

Installments apply to the one-time investment.

Milestone	Share	Amount
At order	30%	3,201.00
After commissioning	40%	4,268.00
On acceptance	30%	3,201.00

Offer window

Reference Q-2048 when approving this proposal through 20 December 2026.

Handoff

Confirm access to the work areas with the service coordinator before scheduling installation.

Review itemized pricing · Return to contents

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