RENEWAL DECISION

Sable Harbor Cooperative

Operations Plus · Renewal on 31 January 2027

Book an adoption review
Active usage is below the agreed 80% threshold. Ask the sponsor which team needs help before proposing renewal terms.

Annual contract	Active usage	Open service cases
USD 86,400	72%	2

Where adoption differs

Active seats as a share of licensed seats, by team. The percentage is printed beside every bar.

Team	Active / licensed	Adoption
Dispatch	33 / 40	83%
Field service	24 / 40	60%
Finance	15 / 20	75%

Account adoption uses total active seats divided by total licensed seats. Last period: 61%.

For the account owner

Review the 2 open service cases with the support lead. The oldest has been open for 18 days.